



ARGO INVESTMENTS LIMITED ABN 35 007 519 520

NTA & Top 20 Investments – as at 31 October, 2013

Net Tangible Asset backing per share (NTA):

The NTA as at 31 October, 2013 was **\$7.30** per share.

Argo is a long-term investor and does not intend to dispose of its long-term portfolio. However, under current Accounting Standards the Company is required to provide for tax that may arise should the entire portfolio be disposed of on the above date. After deducting this theoretical provision, the above figure would be **\$6.39** per share.

Top 20 Investments:

Percentage of total assets as at 31.10.13

| | % |
|--|-------------|
| Westpac Banking Corporation | 7.3 |
| Australia and New Zealand Banking Group Ltd. | 6.5 |
| BHP Billiton Ltd. | 6.4 |
| Wesfarmers Ltd. | 5.1 |
| Telstra Corporation Ltd. | 4.3 |
| National Australia Bank Ltd. | 4.2 |
| Commonwealth Bank of Australia | 4.1 |
| Milton Corporation Ltd. | 3.5 |
| Rio Tinto Ltd. | 3.4 |
| Woolworths Ltd. | 3.0 |
| Australian United Investment Company Ltd. | 2.8 |
| Macquarie Group Ltd. | 2.7 |
| Origin Energy Ltd. | 2.1 |
| CSL Ltd. | 1.6 |
| Santos Ltd. | 1.5 |
| Woodside Petroleum Ltd. | 1.4 |
| QBE Insurance Group Ltd. | 1.3 |
| Twenty-First Century Fox, Inc. | 1.3 |
| AMP Ltd. | 1.2 |
| Ramsay Health Care Ltd. | 1.2 |
| Top 20 equity investments | 64.9 |
| Cash and term deposits | 4.2 |

Further information:

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Company Profile:

Argo was established in 1946 and is a long-term investment company listed on the Australian Securities Exchange (ASX code: ARG).

Argo shares offer investors a professionally managed entry to the share market.

The Company has no debt and has a market capitalisation of \$4.6bn, which places it within Australia's top 100 listed companies.

Argo's objective is to maximise long-term returns to shareholders through a balance of capital and dividend growth from a diversified Australian investment portfolio.

Investment Process:

Argo uses extensive research and direct company visits to identify well managed, listed Australian businesses that operate in sound industries, have good cash flow and the potential to grow dividends.

The Company seeks to buy or add to its long-term holdings in those businesses at times when share prices compare favourably to long-term valuations.

Low Management Costs:

Argo is internally managed and does not charge fees to shareholders.

This internal management structure helps to maintain low operating costs. For the year ended 30 June, 2013, total operating costs were 0.18% of average assets at market value.

Dividends:

Argo has paid dividends every year since its inception. In the past 12 months Argo has paid two fully franked dividends to shareholders -

| | |
|--------------|----------------------|
| 2013 interim | 13.0 cents per share |
| 2013 final | 13.5 cents per share |

Share Registry enquiries:

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